

[We are the worldwide leading system supplier of machines and equipment for the production of high-precision tools. With an international team numbering around 800 employees we plan, develop and produce high-tech machine tools at our plants in Germany and other countries, as well as at our worldwide branches. Thanks to innovative technology, top-class production quality and the dedication of our employees, we have gained an excellent reputation among our customers all over the world.]

In order to further increase the quality of our sales team, we are looking to recruit a

// West Coast Sales Manager / Rotary Tooling & Circular Saw Machine Industries

Starting date: as soon as possible.

These innovative and diversified tasks await you at VOLLMER of America:

// Working from your home office (preferably located in one of the following states: WA, OR, CA, NV, ID, MT, WY, UT, CO, AZ, NM) you will care for our existing customer base in the circular saw machine industry and will be in charge of a systematic expansion of the rotary application area (tool & cutter grinders, wire erosion machinery, etc) on the West Coast

// After intensive training you will take over the technical advisory of our customers, create quotes and will have sales conversations. In this matter you can count on the full support of both VOLLMER of America and the headquarters in Biberach, Germany.

// You will acquire new customers and work permanently on customer data maintenance.

// Your participation in exhibitions and training completes this extremely interesting job.

How you match our requirements:

After successfully completing industrial / technical training or a degree in engineering, you have already gained initial experience in the sales department of a mechanical engineering company, ideally in the rotary application or general grinding field.

Your qualities include a motivated, conscientious and team-oriented work style and you are accustomed to acting independently. Furthermore you are characterized with excellent communication skills and a confident appearance. We require a high degree of customer orientation and the willingness to travel.

Are you a motivated sales person who wishes to succeed in a multi-industry environment?

If so, we look forward to receiving your detailed application documents.

VOLLMER of America, Corp.
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